



BMF Foundation Degree in Merchant Management



Worshipful Company
of Builders' Merchants



BMF Foundation Degree in Merchant Management

This programme is distinctive in that it is designed to be offered exclusively as part of the extensive training and career development programme offered through the Builders Merchants Federation (BMF).

The programme has been developed in partnership with the BMF.

Through a process of accrediting prior learning it provides a progression route for managers in the builders and timber merchants sector who have previously been awarded the BMF Diploma in Merchant Management or have at least two years' experience as a manager.

A Foundation Degree is the equivalent of the first two years of full-time undergraduate study. However, the prior learning accreditation enables the award of a Foundation Degree (FdA) Merchant Management to be achieved in one year of part-time study.

For students seeking further development the FdA Merchant Management can lead onto an Honours Degree in Leadership and Professional Development.

Funding Support

Course fees are £6K per student. The charity of the Worshipful Company of Builders' Merchants encourages applications for up to 50% funding support for the course fees payable on successful completion of the course through their bursary application process. Details of the criteria, conditions and application requirements can be obtained from the Clerk at virginia.rounding@wcobm.co.uk.

Up to 10 bursaries are available based fairly on an assessment of need. The award of bursaries for the course fees is at the discretion of the Trustees but they will look sympathetically at applications from applicants employed by businesses with limited training funds available.

Applicants from businesses with well-funded, in-house training budgets are less likely to be able to make the case that a bursary is needed. Successful applicants will be permitted to give irrevocable instructions to the Trustees to pay the bursary to a lender or funder of the course fees on successful completion of the course.

One of the bursary conditions will include a commitment to remain in the industry for two years on completion of the course.



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Course Structure

Semester A	Semester B	Semester C
Enhancing the Customer Experience	People & Organisations	Business Improvement Plan
Making Business Work		



Assessment Methods

Assessment is by coursework, oral presentations, group work, practical reports, critical reviews and end of module exams.

Course Duration

The BMF Foundation Degree in Merchant Management course will be 12 months.

Key Features

- Foundation Degree attained in a year
- The Foundation Degree is awarded by the University of Hertfordshire
- Teaching is delivered through blended learning and a mix of bi-monthly 2 day blocks, live webinars, and 24/7 access to the Learning Resources Centre online
- Teaching will normally take place at the University of Hertfordshire Hatfield Campus
- High level of direct support to help with academic development.
- The programme gives participants a strong understanding of the business knowledge and skills to succeed within the sector
- Successful completion of the Foundation Degree will enable direct progression into a range of final year honors business degrees in leadership and management
- Completion of the Foundation Degree will lead to an additional qualification in Leadership and Management from the Institute of Leadership and Management (ILM)
- Full access to the University of Hertfordshire's outstanding facilities including the Learning Resource Centre (open 24/7); extensive on line resources; the Sports Village, and Master classes.

How to register

To register your interest please contact Paige Godsell at paige.godsell@bmf.org.uk or call 02476 854980.



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“building **excellence**
in materials supply”

What to do next

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